

QUESTIONS TO ASK ABOUT YOUR COMPANY

BUSINESS DASHBOARD:

- Are you able to quickly monitor your company's financial health?
- Are your company's reports and information sources easy to generate?
- Are your reports tailored for your specific needs? ("Fit-For-Use")
- Can you quickly analyze and determine the status of the following:
 - ⇒ Quotes, Orders and Sales?
 - ⇒ Labor, Materials and Key Operating Expenses?
 - ⇒ Inventory, Accounts Receivable and Fixed Assets?

BUSINESS COACHING:

- Does your company have a continuous improvement program?
- Do you have a formal sales and expense budgeting process?
- Do you know the true costs for your products and services?
- Do you know which of your products and services are most profitable?

BUSINESS SOFTWARE:

- Are you spending more time on daily tasks because your software isn't integrated?
- Are you manually entering information from one system to another? (Many spreadsheets)
- Do you experience frequent errors because you have to re-key information - again and again?
- Do you have instant or easy access to information you need to make business decisions?